

Manager / Sr. Manager – CDMO

Location	Mumbai HO
Department	Alliance
Reports to	GM Alliance
Experience	8–12 years in pharma B2B / CRO / SRA markets, incl. 3–5 years in CDMO management
Qualification	Bachelor's in Science, Master's in Science/Pharma; MBA in Pharmaceuticals preferred

About the role

Lead day-to-day CDMO operations — production planning, technology transfer, and quality oversight — while coordinating cross-functionally with R&D, QA/QC, Supply Chain, and Regulatory Affairs. The role manages CDMO partner relationships end-to-end, from contract negotiation through delivery, ensuring compliance with GMP, FDA, EMA, and other global standards.

Key responsibilities

- Lead CDMO activities including production planning, technology transfer, and quality oversight
- Coordinate cross-functional teams (R&D, QA/QC, Supply Chain, Regulatory Affairs)
- Ensure compliance with GMP, FDA, EMA and other global regulatory standards
- Identify and manage CDMO partner relationships, negotiating contracts, timelines and deliverables
- Monitor partner performance and drive continuous improvement
- Report progress and risk on ongoing projects to senior leadership

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