

Assistant Manager – Distribution

Location	Mumbai HO
Department	Distribution
Reports to	Distribution Manager
Experience	8+ years in distribution/supply chain management
Qualification	B.Sc / BA / B.Com

About the role

Plan and manage the end-to-end distribution network, covering CFAs, stockists and distributors, to ensure product availability, healthy inventory and efficient supply chain operations. Drive channel partnerships and service levels that support overall business growth.

Key responsibilities

- Design and optimize the distribution network (CFA, stockists, distributors) for coverage and market penetration
- Appoint, onboard and monitor distributor/CFA performance, ROI and policy adherence
- Maintain optimal inventory levels, FIFO/FEFO compliance, and minimize expiries and ageing stock
- Coordinate demand planning and supply with sales, marketing and supply chain teams
- Manage distributor credit limits, collections and trade margins for financial discipline
- Track distribution KPIs and prepare MIS reports and dashboards

To apply, email your CV to careers@miracalus.com, quoting the role title. No application fee, no third-party portal, ever.

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